

2021 Annual Economic Forecast

Robert M. McNab and Vinod Agarwal Dragas Center for Economic Analysis and Policy Strome College of Business Old Dominion University

January 27, 2021



2021 National and Virginia Economic Forecast COVID-19, Vaccines, and the Promise of Recovery

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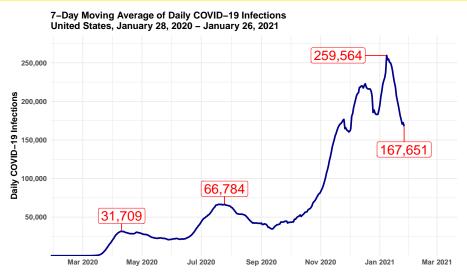


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Section 1

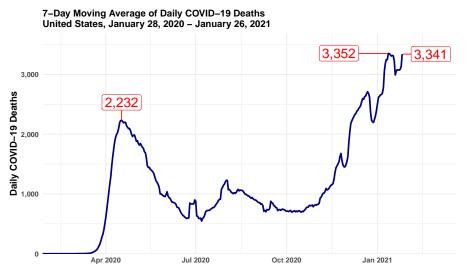
COVID-19

The Dark Winter Peaks



Source: New York Times. Data are current as of January 26, 2021.

The Daily Toll Continues



Source: New York Times. Data are current as of January 26, 2021.

COVID-19

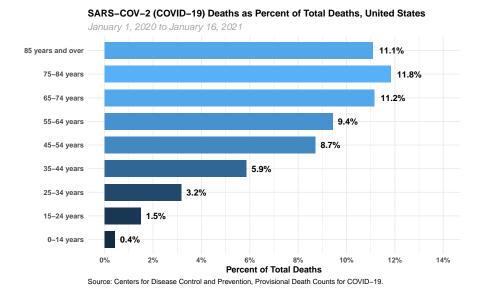
The Demographics of COVID-19

SARS-COV-2 (COVID-19) Deaths By Age Group, United States January 1, 2020 to January 16, 2021 111,475 85 years and over 75-84 years 95.848 65-74 years 73.856 40.758 55-64 vears 45-54 years 16.282 35-44 years 5.991 25-34 years 2,278 15-24 years 525 0-14 years 118 20,000 40.000 60.000 80.000 100.000 120.000 COVID-19 Deaths

Source: Centers for Disease Control and Prevention, Provisional Death Counts for COVID-19.

COVID-19

COVID-19 Deaths by Age Group

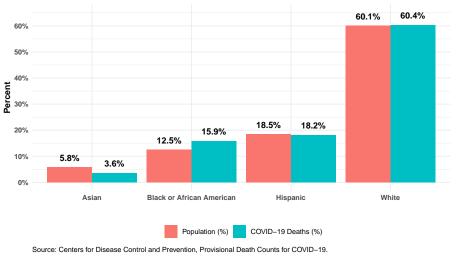


Professor McNab (Dragas Center, ODU)

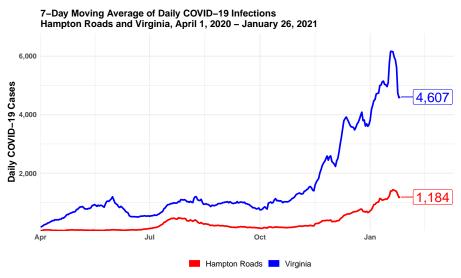
COVID-19 Deaths by Race

SARS-COV-2 (COVID-19) Deaths By Race, United States

January 1, 2020 to January 16, 2021



Cases in Virginia and Hampton Roads

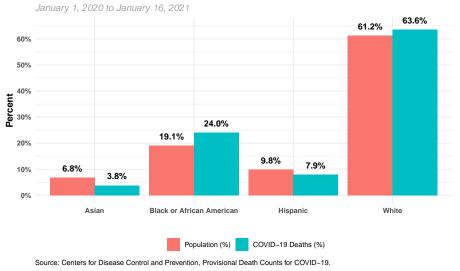


Source: Virginia Department of Health. Data are current as of January 26, 2021.

COVID-19

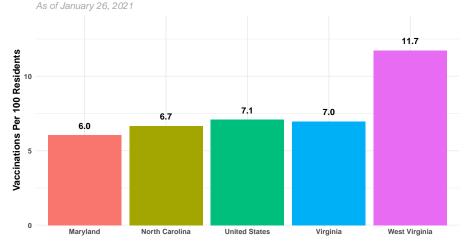
COVID-19 Deaths by Race in Virginia

SARS-COV-2 (COVID-19) Deaths By Race, Virginia



Vaccinations Increase

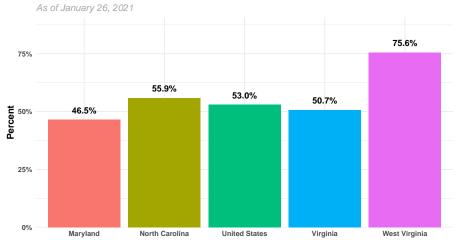
Total COVID-19 Vaccinations Delivered Per 100 Residents



Source: CDC and Our World in Data. Total vaccinations represent total shots and may not reflect the number of fully vaccinated individuals depending on the number of required doses.

Vaccine Logistics Are Key

Vaccines Administered as Share of Vaccines Shipped

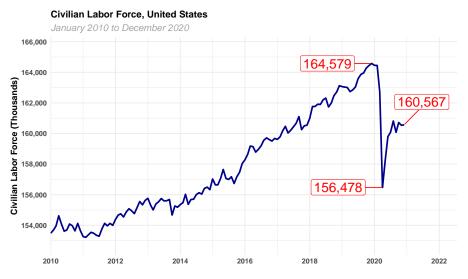


Source: CDC and Our World in Data. Share of vaccination doses administered among those recorded as shipped in CDC's Vaccine Tracking System.

Section 2

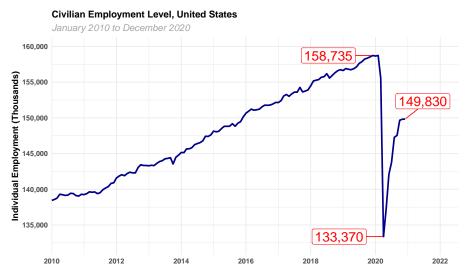
Labor Markets Continue to Battle Headwinds

Civilian Labor Force: A Slowing Recovery



Source: Bureau of Labor Statistics, thousands of individuals. Seasonally adjusted data.

Civilian Employment: A Slowing Recovery

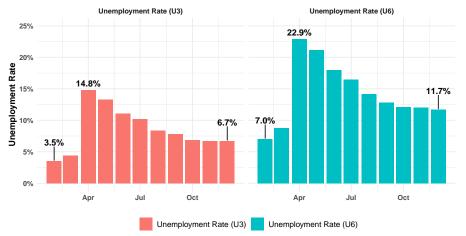


Source: Bureau of Labor Statistics, thousands of individuals. Seasonally adjusted data.

Unemployment Rate

Unemployment Rate

United States, February 2020 - December 2020



Source: Bureau of Labor Statistics. Seasonally adjusted data. The U6 rate is the broadest measure of unemployment and includes persons marginally attached to the labor force and persons working part time for economic reasons.

Unemployment by Race

Black or African American Hispanic White 20% 18.9% 16.7% 15% 14.1% 9.9% 9.3% 10% 6.0% 4.4% 3.0% 5% 0% Jul Oct Apr Jul Oct Jul Oct Apr Apr Black or African American Hispanic White

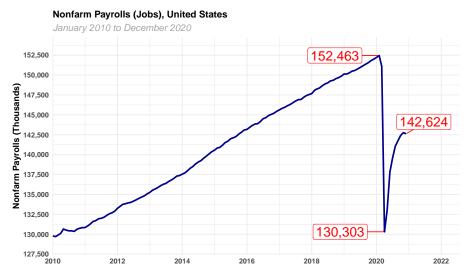
Unemployment Rate by Race and Hispanic Origin United States, February 2020 – December 2020

Source: Bureau of Labor Statistics. Seasonally adjusted data.

Unemployment Rate

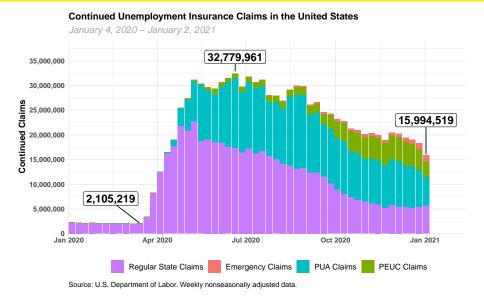
6.0%

Payrolls - Job Growth Slows as Infections Continue

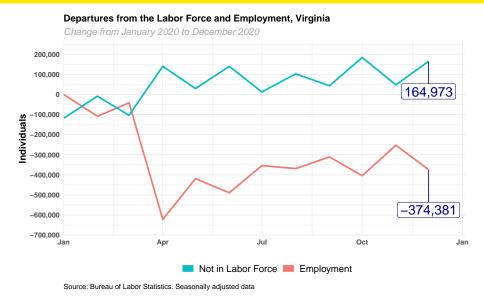


Source: Bureau of Labor Statistics, thousands of individuals. Seasonally adjusted data.

Continued Unemployment Claims

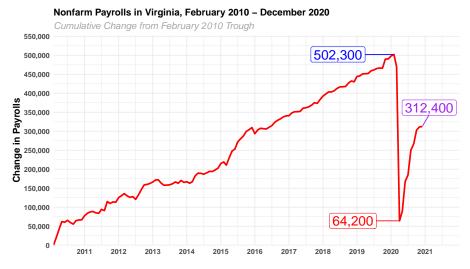


Labor Force Shrinks, Employment Falls in Virginia



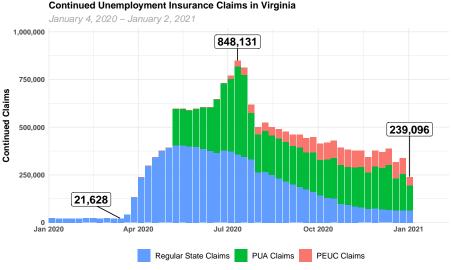
Professor McNab (Dragas Center, ODU)

A Slowing Jobs Recovery



Source: Bureau of Labor Statistics. Seasonally adjusted data. Trough in employment after the 2007 – 2009 recession is February 2010.

Continued Claims Fall in Virginia

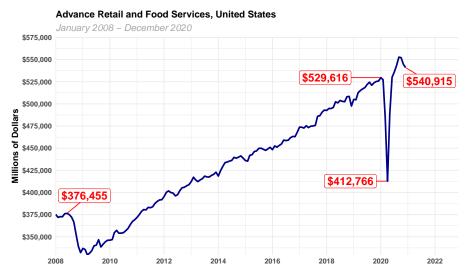


Source: U.S. Department of Labor. Weekly nonseasonally adjusted data.

Section 3

Signs of Recovery and Challenges Ahead

Retail Sales Rebound



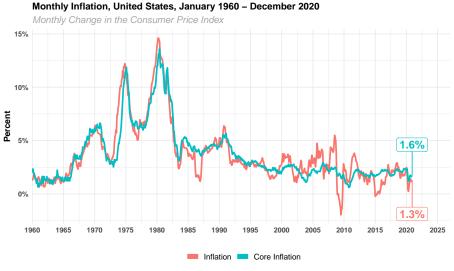
Source: U.S. Census Bureau, Advance Monthly Retail Trade Report. Seasonally adjusted data.

Industrial Production (Mostly) Recovers

Industrial Production Index, United States, January 2000 – December 2020 Output of Manufacturing, Mining, and Electric and Gas Utilities 110.6 110 105.7 105.3 105 Index (2012 = 100) 100 95 91.3 90 87.1 2000 2006 2010 2012 2002 2004 2008 2014 2016 2018 2020 2022

Source: Board of Governors of the Federal Reserve System. Seasonally adjusted data.

Inflation Remains Low



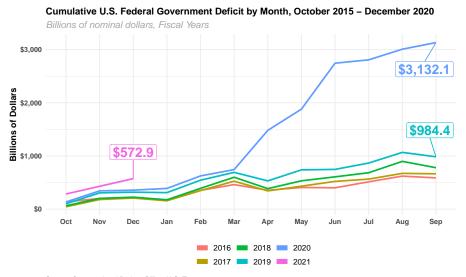
Source: Bureau of Labor Statistics. Seasonally adjusted data.

Bond Markets Are Not Signaling Concern



Source: Board of Governors of the Federal Reserve System.

The Federal Deficit Explodes



Source: Congressional Budget Office, U.S. Treasury.

A Recovery - But COVID Gets A Vote

Quarterly U.S. Real Gross Domestic Product, 2019:Q1 - 2021:Q4 Actual and Forecasted GDP \$19,380 \$19,254 \$19,500 \$19,000 **Billions of 2012 Dollars** \$18.500 \$18,802 \$18,597 \$18,000 \$17,500 \$17,303 \$17.000 2019 2020 2021

Sources: Bureau of Economic Analysis and Dragas Center for Economic Analysis and Policy. Billions of 2012 Chained Dollars. Seasonally adjusted data. Forecasted from 2020 Q4 forward.

Section 4

2021 and Beyond

An (Evolving) Optimistic Scenario

- Infections rise, but case-mortality continues to decline in 2021.
- Vaccine production rises and supply chains improve by Spring 2021.
- Vaccine hesitancy declines rapidly through the end of 2021.
- Over 70% of population acquires immunity by late 2021.
- Daily cases and deaths rapidly decline in late Spring 2021.
- Employment recovers by mid-2021, a housing crisis is averted.
- Inflation remains moderate, allowing the Fed to unwind its liabilities.
- A global expansion emerges in the 2nd half of 2021.

An (Evolving) Pessimistic Scenario

- COVID-19 remains unchecked in early 2021.
- Case-mortality falls, but deaths exceed 500,000 by Spring 2021.
- Supply chain issues continue to limit vaccine distribution.
- Vaccine resistance remains significant through 2021.
- Economic activity stagnates as virus becomes endemic.
- Political violence escalates throughout the United States.
- Evictions, foreclosures, and poverty continue to rise in 2021.
- Complete recovery does not occur until the 2nd half of the decade.

An (Updated) Most Likely Scenario

- Infections and deaths continue in the first half of 2021.
- Production and supply chain constraints ease in Spring 2021.
- More vaccinations -> lower infections -> more jobs -> more vaccinations.
- Vaccine hesitancy leads to immunization requirements by many employers.
- Single shot vaccines become prevalent by late-2021.
- Interest rates and inflation remain low for the foreseeable future.
- A strong expansion emerges in the second half of 2021.
- Political violence ebbs, but sharp partisan divisions remain.

Forecast

Variable	2018	2019	2020	2021
U.S. Real GDP Growth	3.0%	2.2%	-3.5%	4.0%
Civilian Job Growth	1.6%	1.4%	-5.7%	5.2%
Unemployment Rate	3.9%	3.5%	6.7%	5.0%
Inflation Rate	2.4%	1.8%	1.2%	1.7%
Core Inflation Rate	2.1%	2.2%	1.7%	1.8%
3-month Treasury Bill	2.4%	1.6%	0.1%	0.4%
10-year Treasury Bill	2.9%	1.9%	0.9%	1.2%
30-year Treasury Bill	3.1%	2.3%	1.6%	2.0%
30-year Conventional Mortgage	4.5%	3.8%	2.7%	3.0%
Federal Deficit (Fiscal Year, Billions)	\$-779	\$-984	\$-3,132	\$-2,500
Virginia Real GDP Growth Virginia Civilian Job Growth	2.3% 1.3%	2.1% 1.2%	-2.5% -4.3%	3.5% 4.0%

2021 Hampton Roads Economic Forecast

COVID-19 and Prospects for the Regional Economy

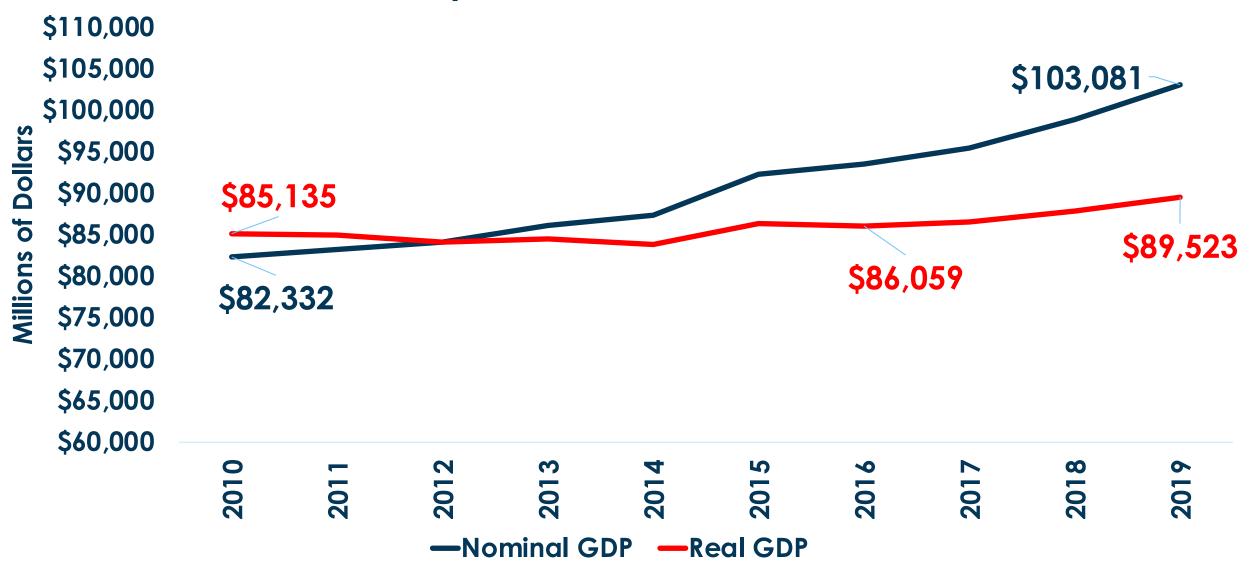




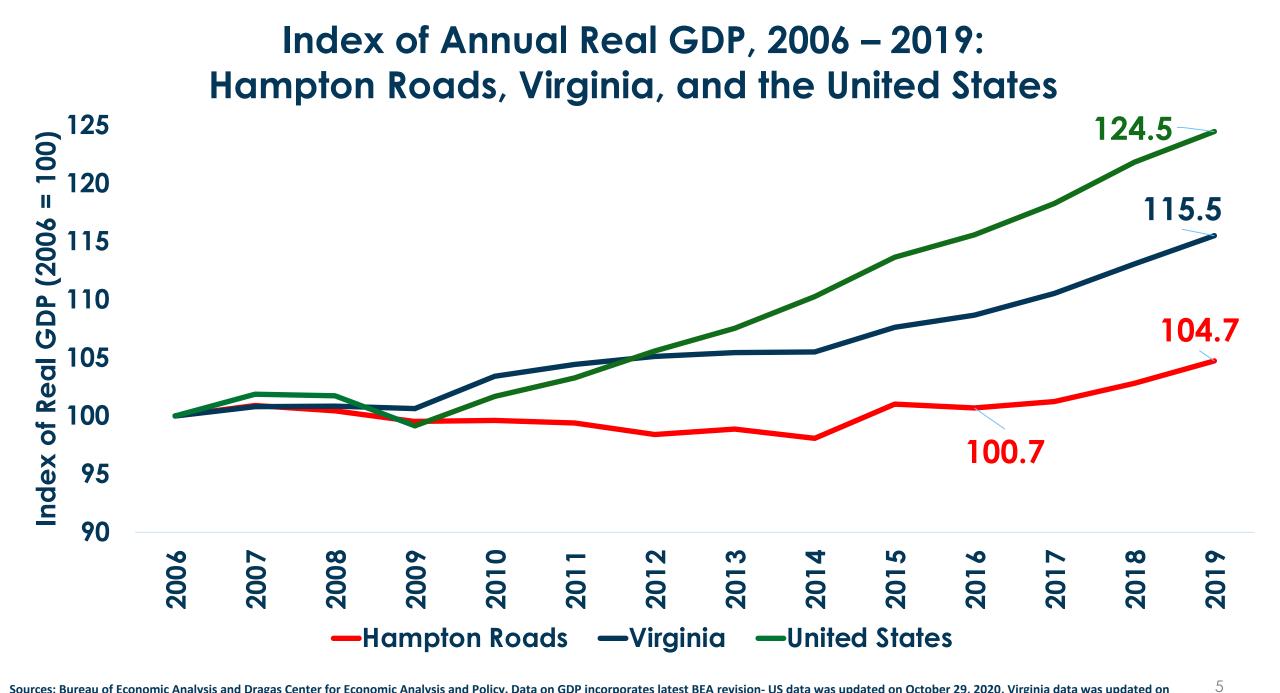


The Expansion Through 2019

Nominal and Real Gross Domestic Product (GDP): Hampton Roads, 2010 – 2019

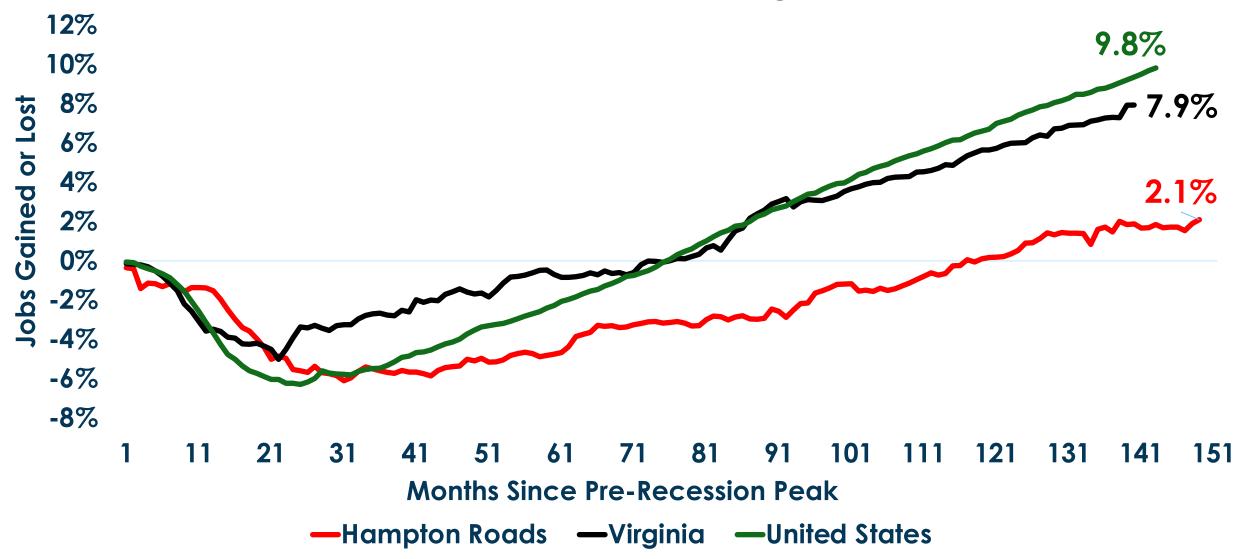


Sources: Bureau of Economic Analysis and Dragas Center for Economic Analysis and Policy. Data on GDP incorporates latest BEA revisions in December 2020. Data for 2019 for Hampton Roads are the advance estimates. Real GDP in 2012 Chained Dollars.



Sources: Bureau of Economic Analysis and Dragas Center for Economic Analysis and Policy. Data on GDP incorporates latest BEA revision- US data was updated on October 29, 2020, Virginia data was updated on October 29, 2020, Virginia data was updated on October 2, 2020, and Hampton Roads was updated on December 9, 2020. Data for 2019 for Hampton Roads are the advance estimates. Index is equal to 100 in 2006.

Recovery from the Great Recession Measured in Total Jobs Restored, through December 2019

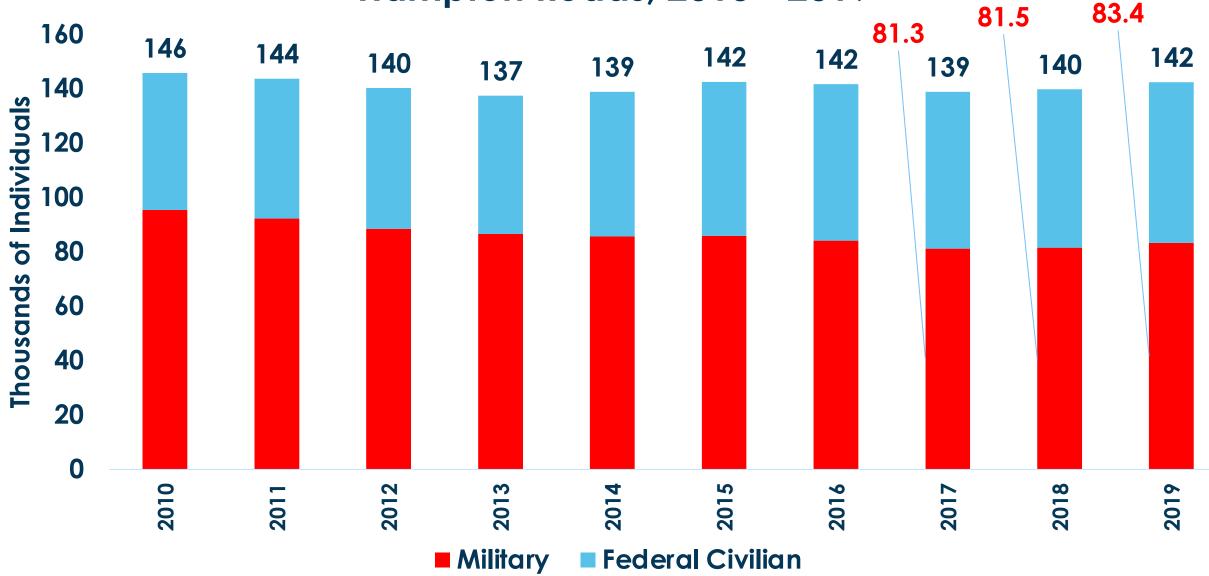


Defense Spending in Hampton Roads Through 2019

Estimated Direct Department of Defense Spending Hampton Roads, 2010 to 2019



Military and Federal Civilian Employment Hampton Roads, 2010 - 2019



Estimated Average Nominal Compensation Hampton Roads, Selected Categories

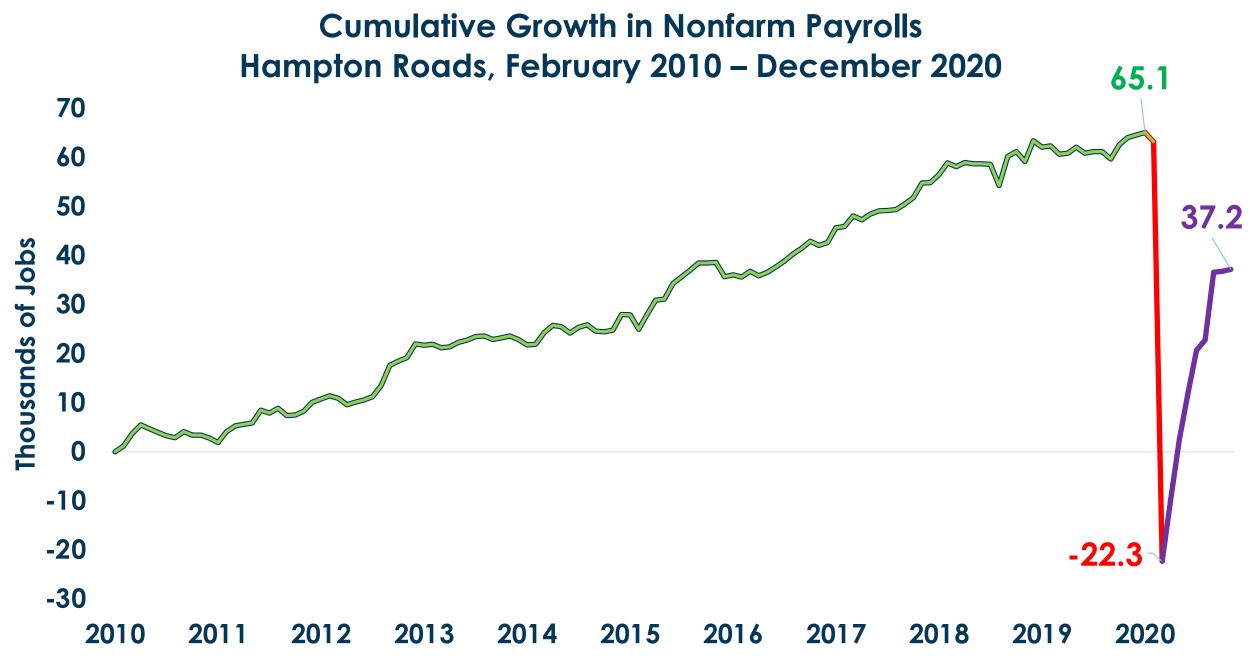
	<u>2018</u>	<u>2019</u>	<u>Change in</u> <u>Average</u> <u>Compensation</u>
N dilitory (¢07.062	¢100.764	
Military	\$97,063	\$100,764	3.81%
Federal Civilian Govt. Employees	\$115,544	\$118,211	2.31%
State and Local Govt. Employees	\$63,691	\$65 , 304	2.53%
Private Nonfarm	\$43,388	\$44,338	2.19%

Source: Bureau of Economic Analysis and the Old Dominion University Economic Forecasting Project. Compensation includes wages, salaries, and benefits. Data updated on November 17, 2020.

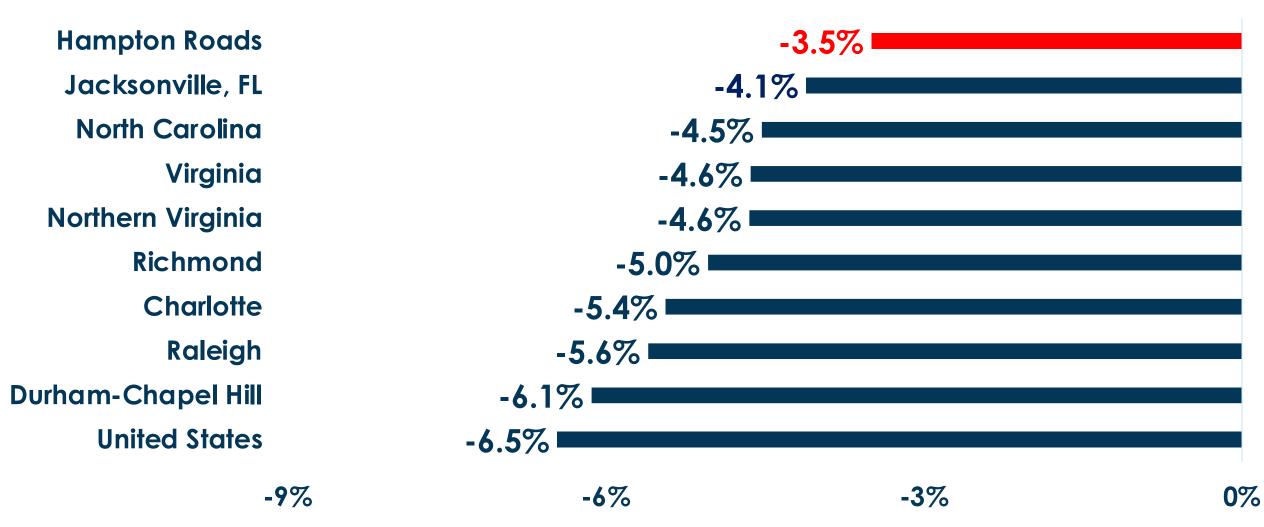


2020 Collapse, Reopening, Recovery?

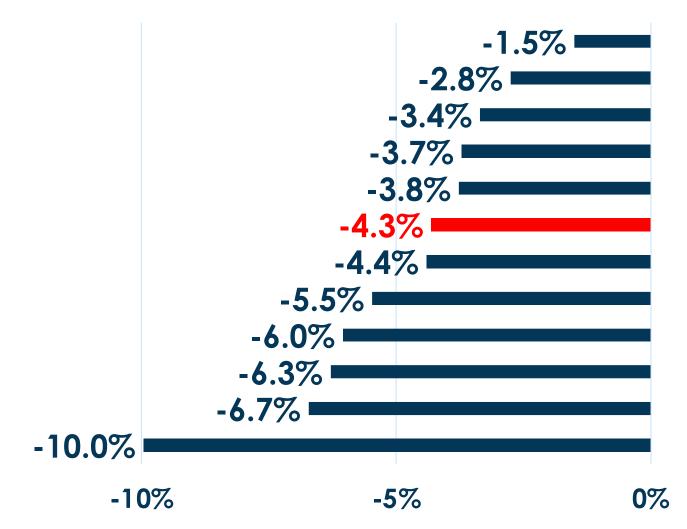
Jobs and Employment



Percent of Civilian Jobs Lost: Selected Metropolitan Areas, Virginia, North Carolina, and United States: February 2020 to December 2020



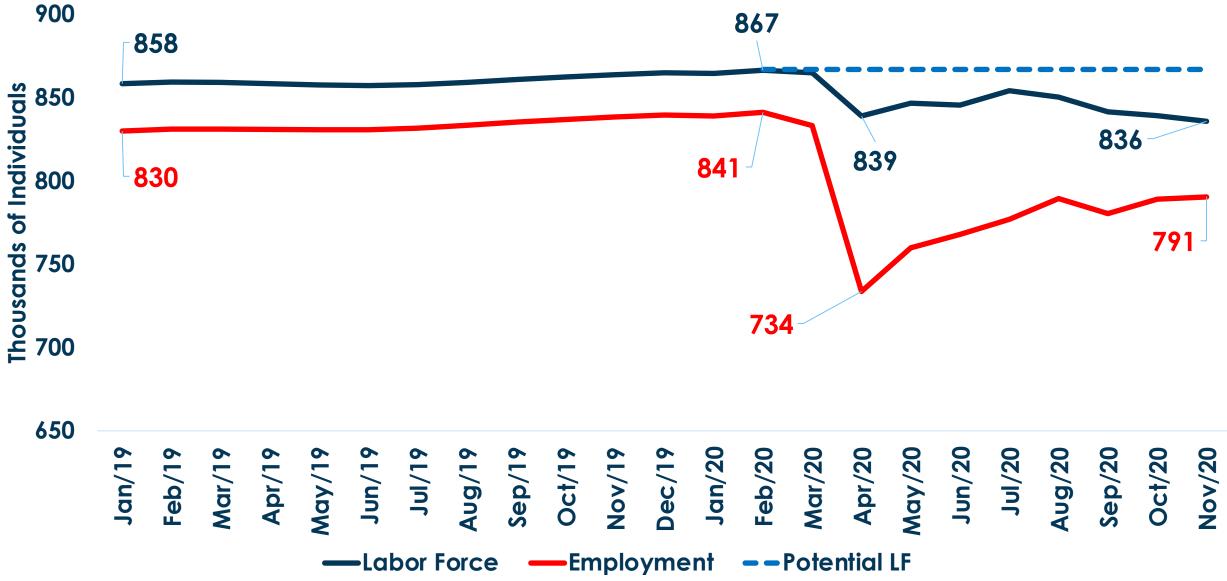
Percent of Civilian Jobs Lost in Selected Sectors in Hampton Roads 2019 to 2020



Manufacturing **Financial Activities** Information Local Government Wholesale Trade **Total Nonfarm** Health Care and Social Assistance **Retail Trade** State Government **Other Services Professional and Business Services** Leisure and Hospitality

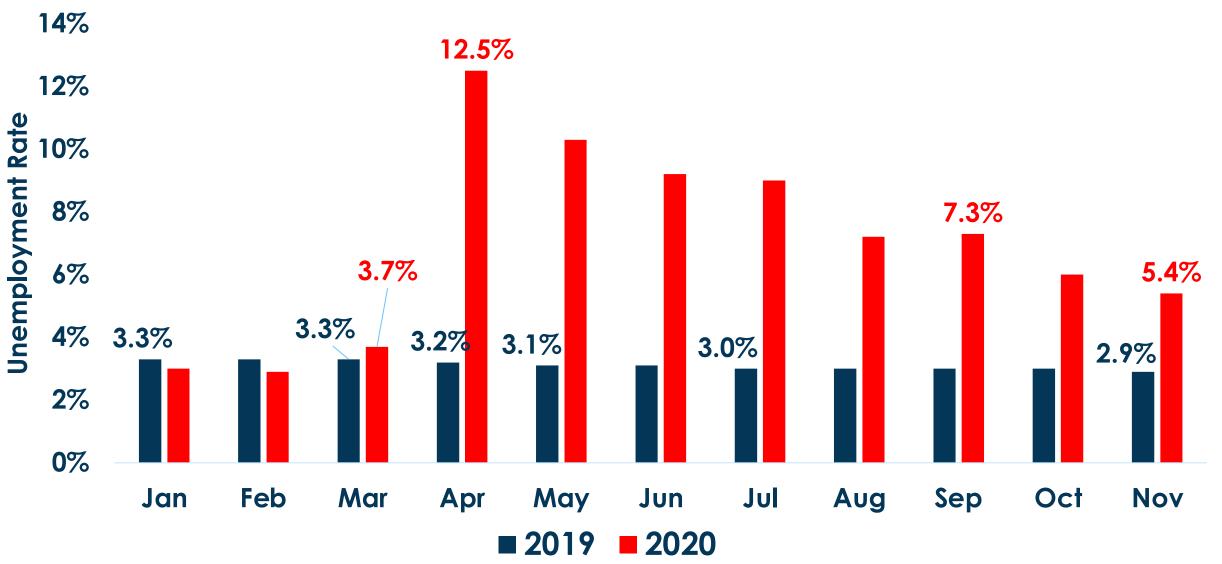
-15%

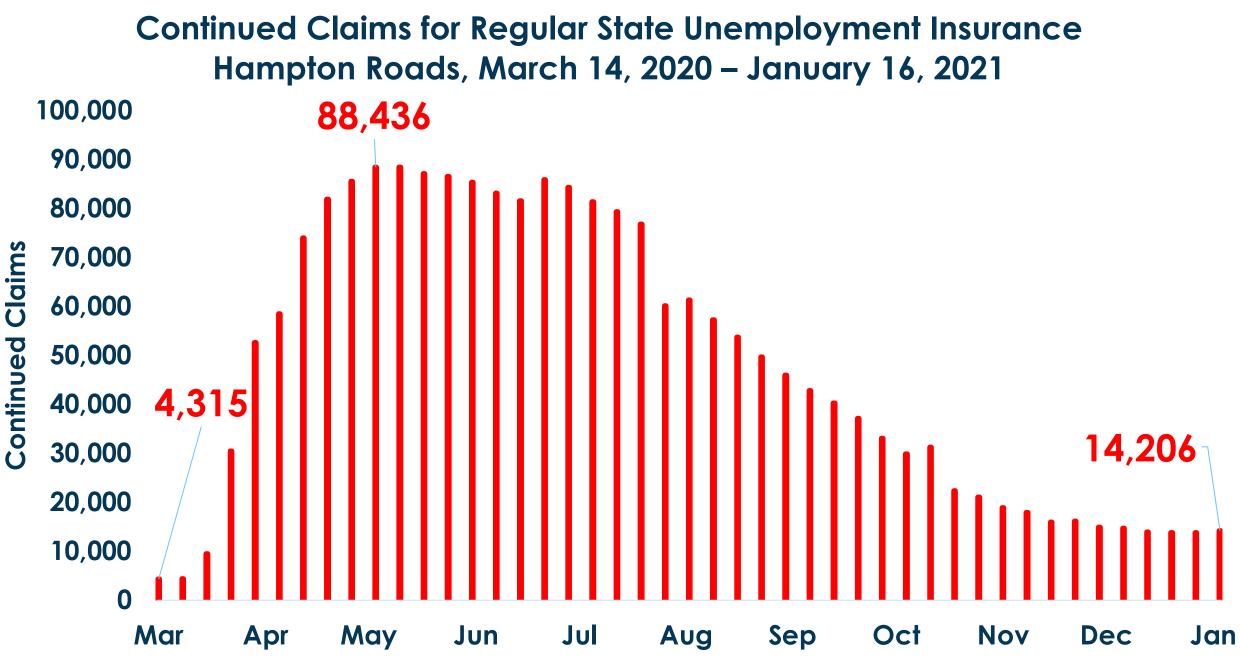
Civilian Labor Force and Individual Employment Hampton Roads, January 2019 – November 2020



Sources: Bureau of Labor Statistics and Dragas Center for Economic Analysis and Policy. Seasonally adjusted data. Next update on February 3, 2021.

Unemployment Rate Hampton Roads , January 2019 – November 2020

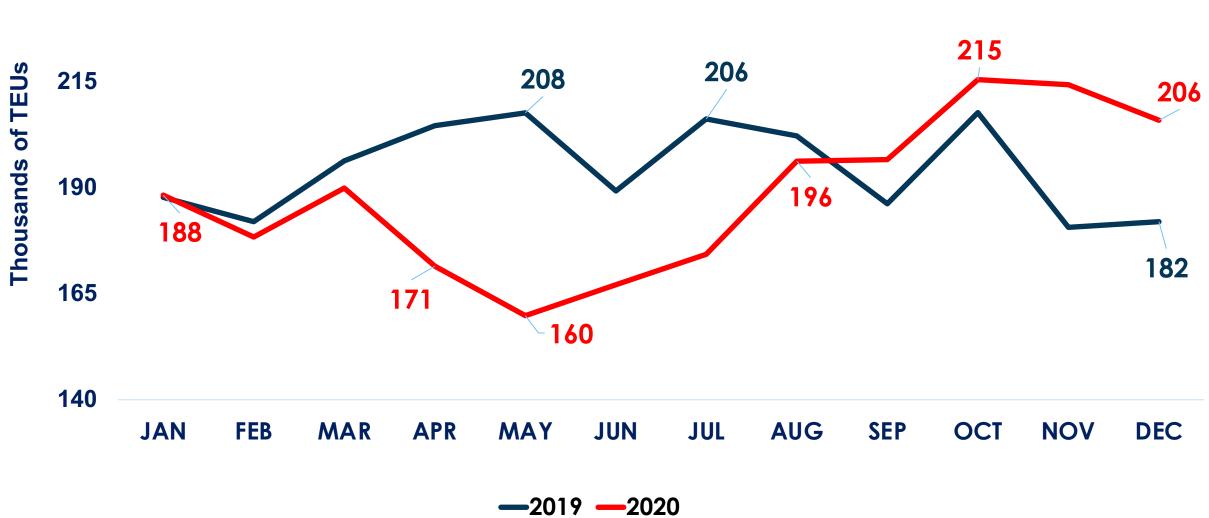






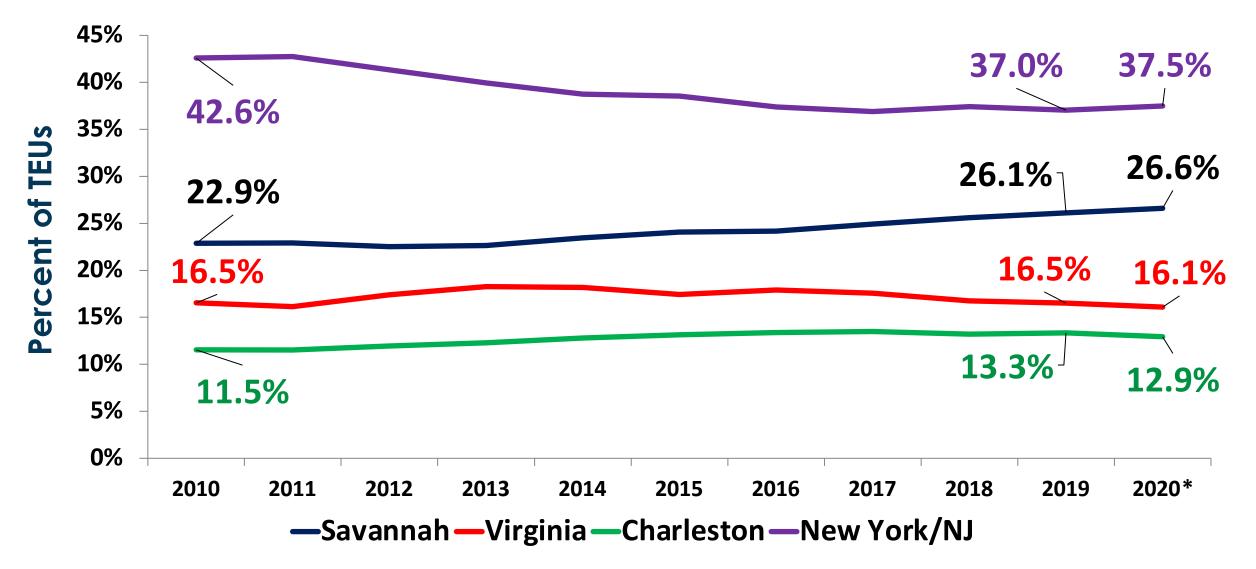
Port and Cargo

Total Loaded Twenty-Foot Equivalent Container Units (TEUs): Port of Virginia, 2019 and 2020



240

Shares of Total Loaded TEUs for Selected East Coast Ports, 2010-2020*

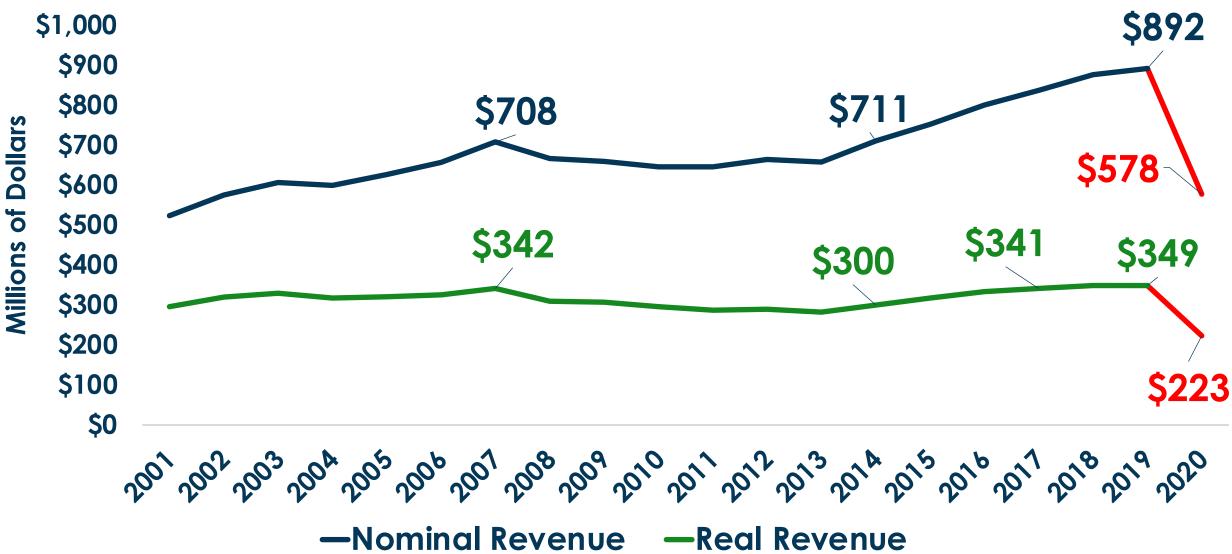


Sources: American Association of Port Authorities, websites of ports and the Old Dominion University Economic Forecasting Project. Market shares are based on TEUs for Baltimore, Boston, Charleston, Virginia, New York/New Jersey, and Savannah. * Data for 2020 are through November 2020.

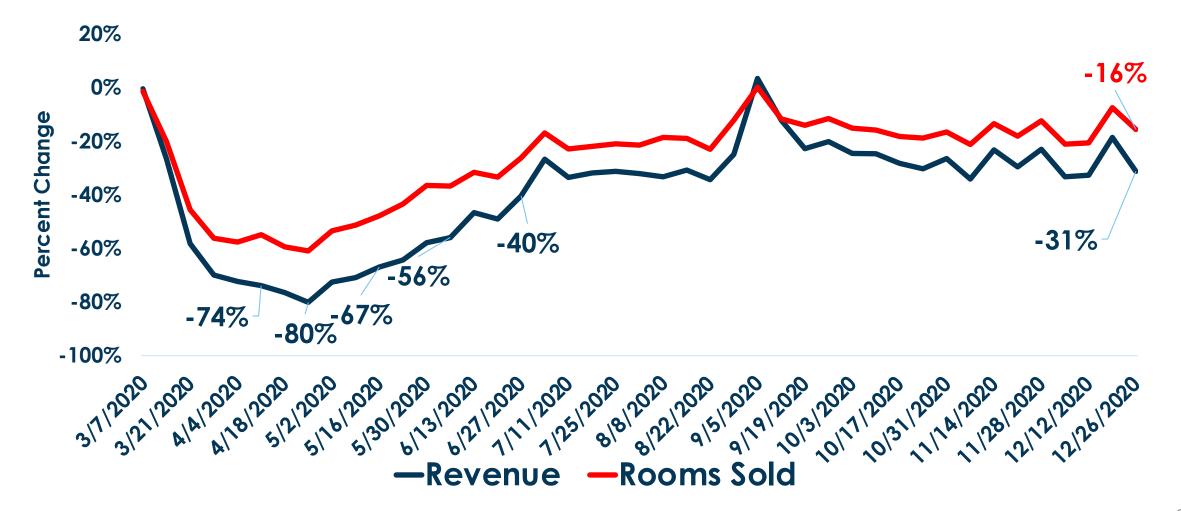


Hotel Industry and Retail Sales

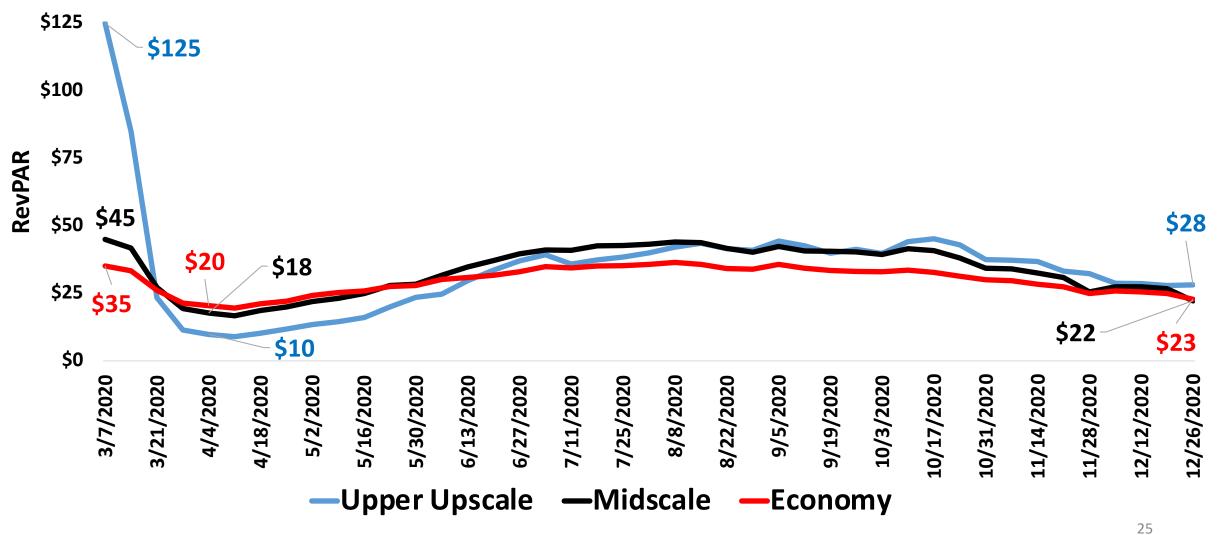
Nominal and Real (Inflation-Adjusted) Hotel Revenue Hampton Roads, 2001-2020



Year-over-Year Percent Decline in Weekly Hotel Revenue and Rooms Sold in Hampton Roads: March 7, 2020 to December 26, 2020



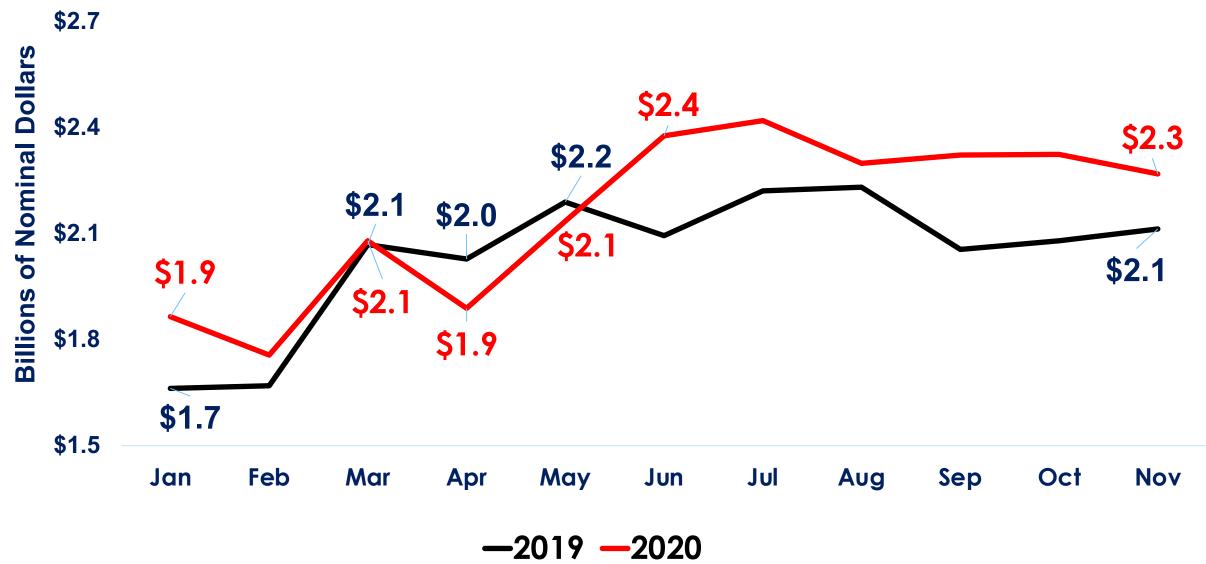
Comparison of Weekly Revenue per Available Room (RevPAR) in Upper Upscale, Midscale, and Economy Chain Hotels in the United States: March 7, 2020 to December 26, 2020



Taxable Sales in Hampton Roads: 2007 to 2020 \$30 \$24.9 \$25 \$20.6

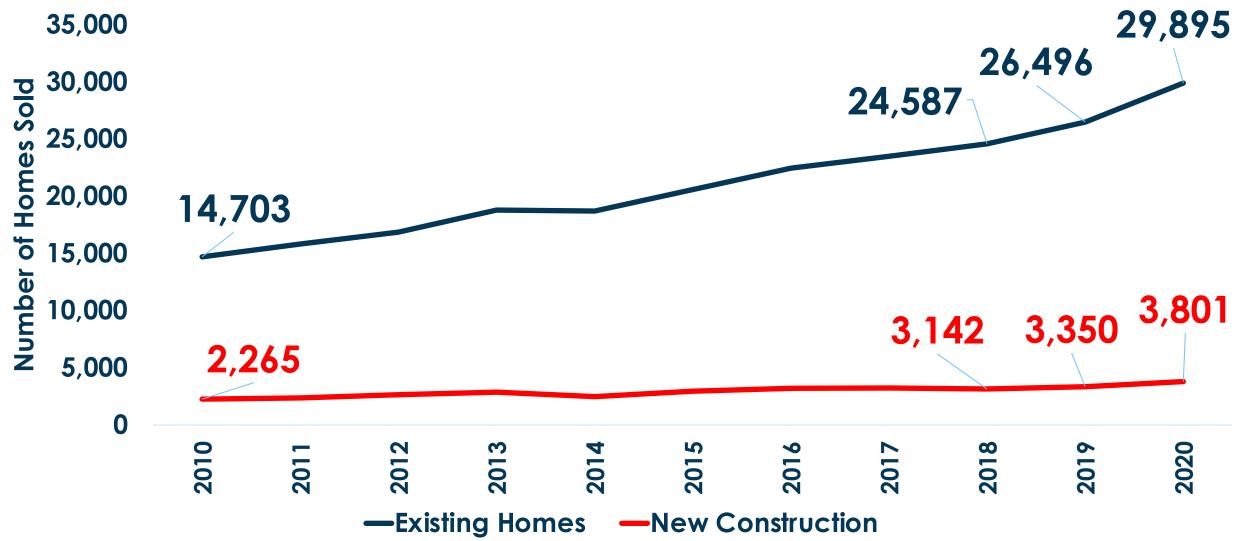


Taxable Sales in Hampton Roads: 2019 and 2020



Residential Housing and COVID-19

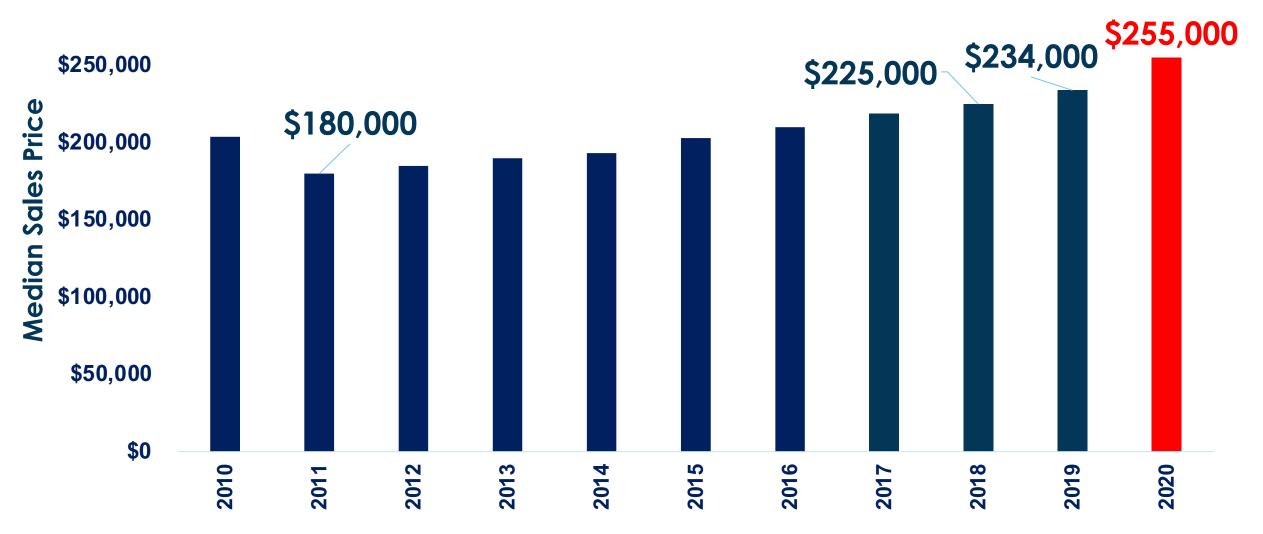
Number of Existing and New Construction Home Sales Hampton Roads, 2010-2020

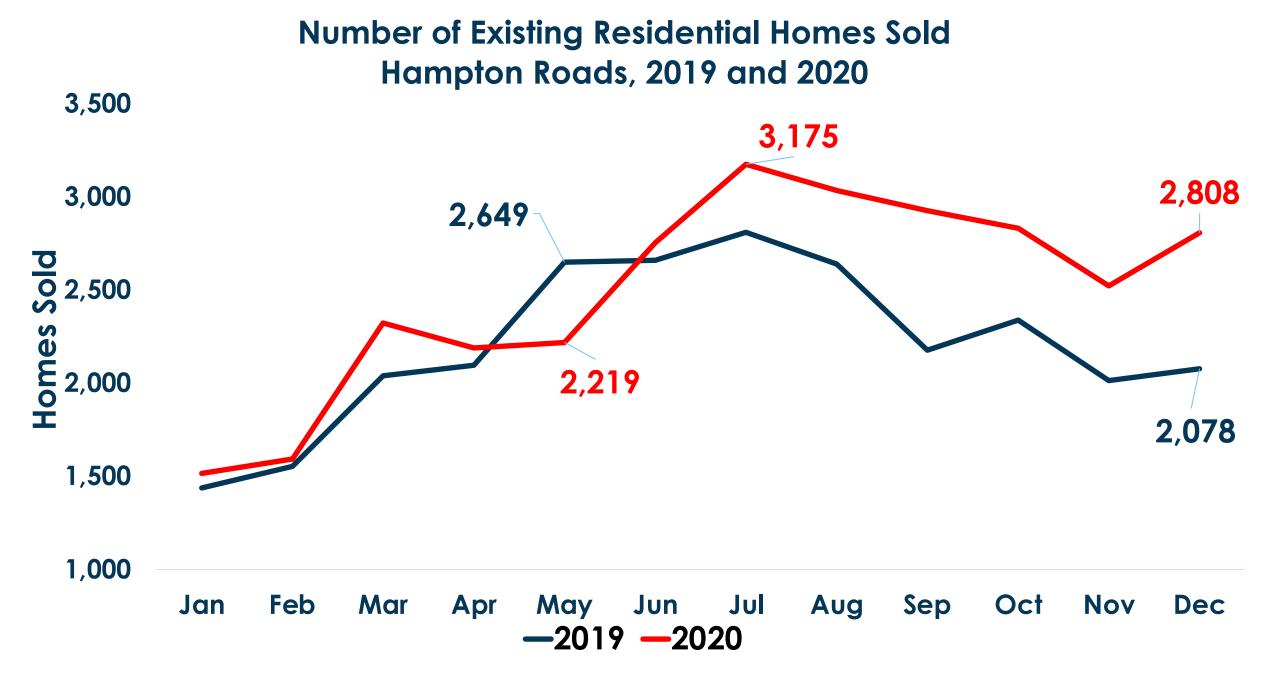


Sources: Real Estate Information Network and Old Dominion University Economic Forecasting Project. Information Deemed Reliable But Not Guaranteed. Figures reported here represent only those properties that are listed through REIN by its members and may not represent all new construction activity in our region.

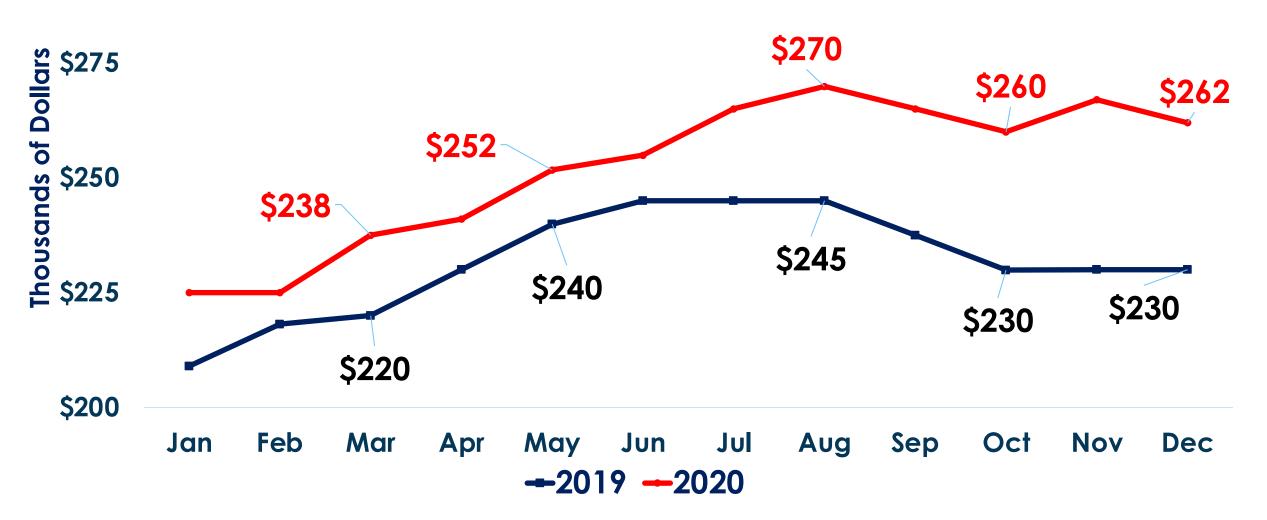
Median Sales Price of Existing Homes Hampton Roads, 2010-2020

\$300,000





Median Price of Existing Residential Homes Hampton Roads, 2019 and 2020

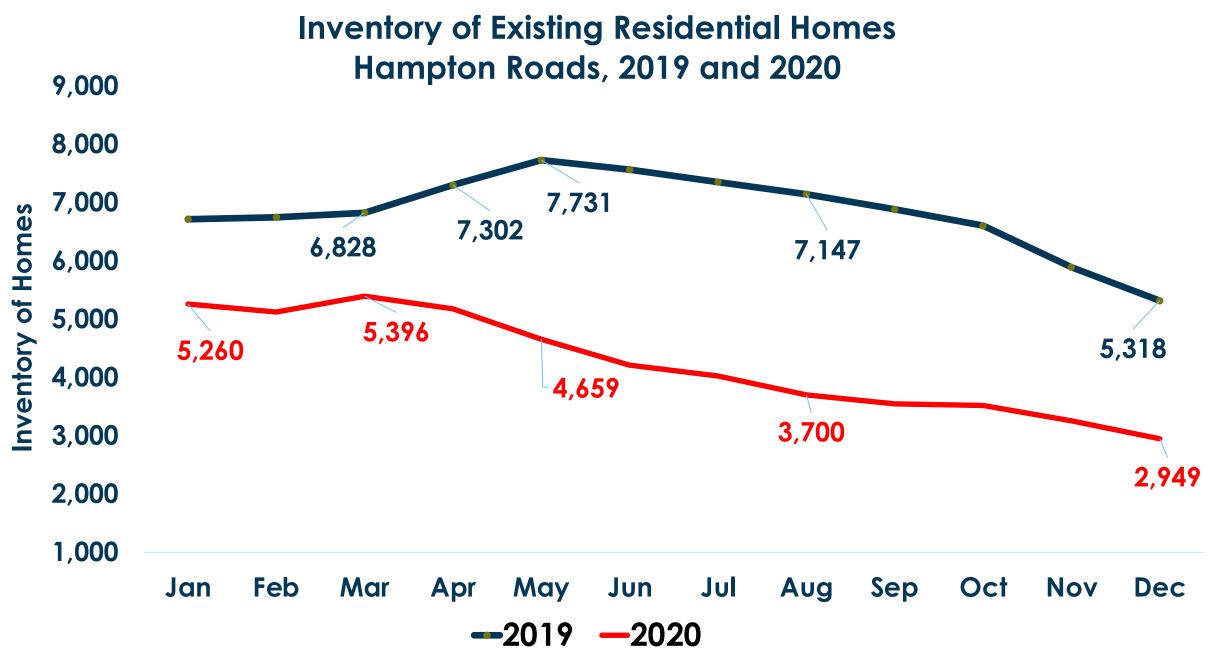


\$300

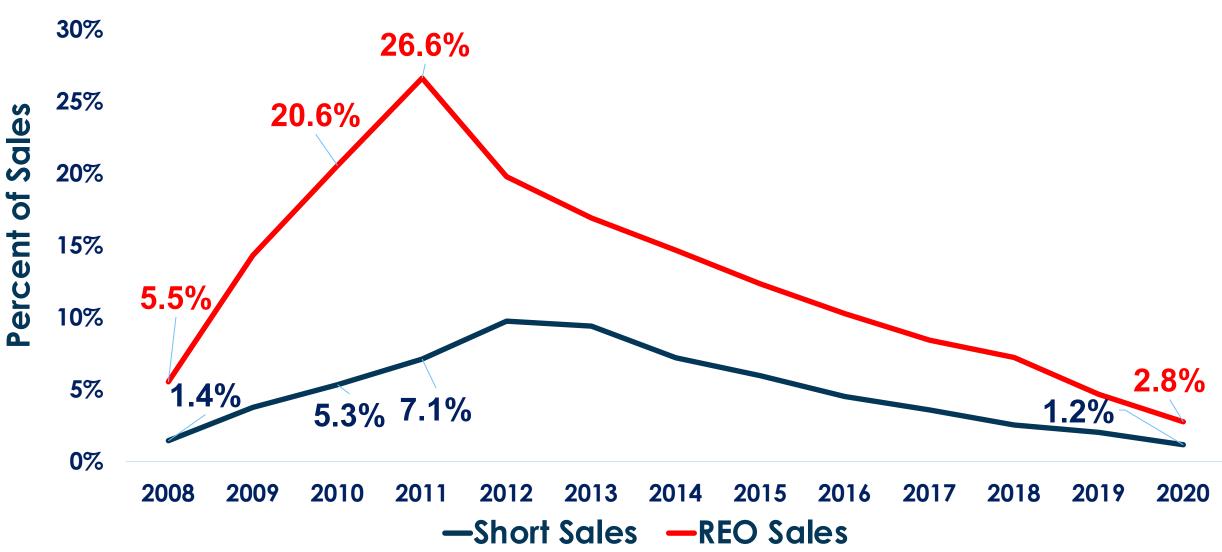
Median Sales Price of Existing Residential Homes for Selected Cities: Hampton Roads, 2019 and 2020

<u>City</u>	<u>2019</u>	<u>2020</u>	<u>Percent Change</u>
Chesapeake	\$265,000	\$282,000	6.4%
Hampton	\$173,250	\$193,000	11.4%
Newport News	\$185,000	\$209,000	13.0%
Norfolk	\$208,000	\$229,000	10.1%
Portsmouth	\$166,000	\$182,250	9.8%
Suffolk	\$252,750	\$275,000	8.8%
Virginia Beach	\$263,000	\$285,000	8.4%
Williamsburg*	\$295,000	\$323,000	9.5%
Hampton Roads	\$234,000	\$255,000	9.0%

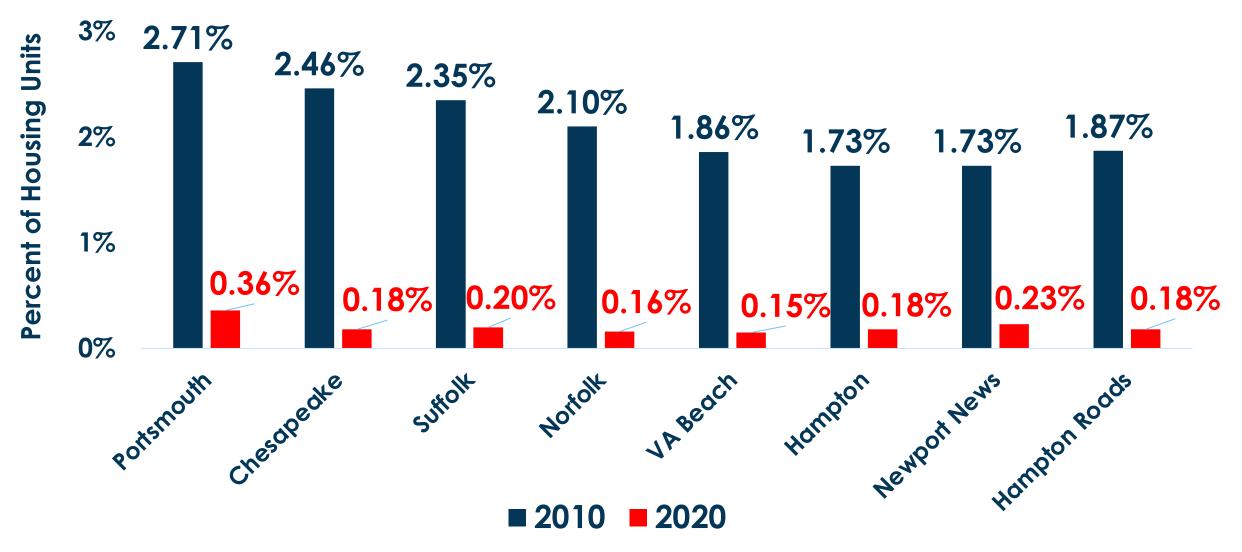
Sources: Real Estate Information Network and Dragas Center. * Williamsburg represents Poquoson, Williamsburg, James City County, York County and Gloucester County.



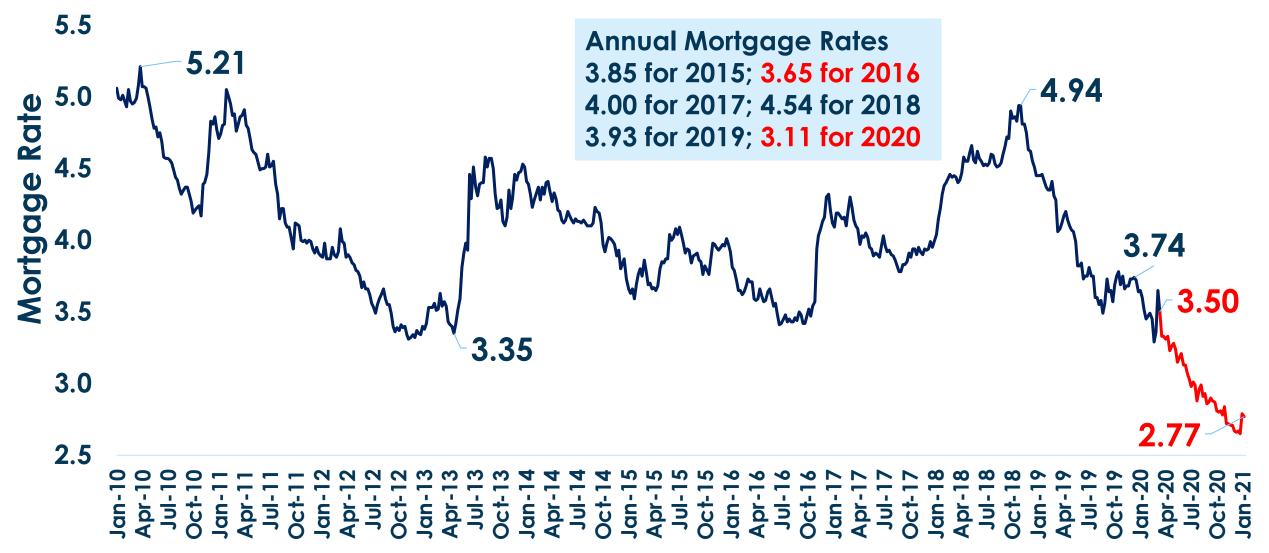
Short Sales and Bank-Owned Sales as Percent of Existing Home Sales: Hampton Roads, 2008-2020



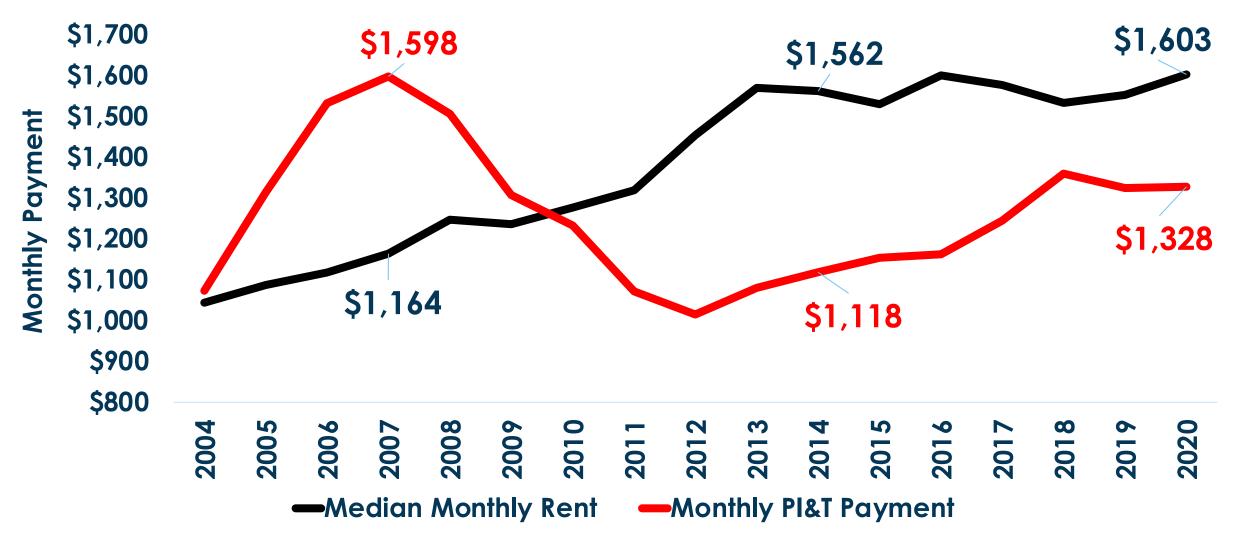
Percent of Housing Units with Foreclosure Filings for Selected Cities: Hampton Roads, 2010 and 2020



30-Year Fixed Mortgage Rate (Weekly, ending Thursday), January 7, 2010 to January 21, 2021



Estimated House Rental and Principal, Interest, and Taxes for a House Payment, Hampton Roads: 2004-2020



Source: H.U.D. and the Old Dominion University Economic Forecasting Project. It is assumed that real estate tax rate is 1% and the tax reduction received by homeowners would compensate homeowner's insurance and maintenance expenditures. Prevailing 30-year average mortgage rate is used for each year. For example, rate used for 2015 is 3.85 percent; for 2016 it is 3.65 percent; for 2017 it is 4.00 percent; for 2018 it is 4.54 percent; for 2019 it is 3.93 percent and for 2020 it is 3.11 percent.



The Outlook

Estimated Direct Department of Defense Spending Hampton Roads, 2010 to 2021



Sources: U.S. Department of Defense and Dragas Center for Economic Analysis and Policy. Includes Federal Civilian and Military Personnel and Procurement. Last updated on December 19, 2020. Data for 2020 are estimates and data for 2021 represent forecasted values.

	2019 Actual	2020 January Forecast	2020 Estimated/ Actual	2021 Forecast
Hampton Roads Real Gross Domestic Product	2.4%	2.6%	-2.5%	4.4%
Civilian Job Growth	0.8%	0.7%	-4.3%	4.7%
Unemployment Rate	3.1%	3.0%	6.8%	4.8%
Taxable Sales	3.3%	4.2%	5.8%	4.2%
Hotel Revenue	3.8%	2.7%	-35.5%	18.7%
General Cargo Tonnage	2.0%	1.0%	-3.9 %	4.8%
General Cargo TEUs	3.6%	3.9%	-4.2%	6.2%
One Unit Housing Permit Value	2.0%	2.0%	6.2%	6.8%

2021: COVID-19 and Prospects

- 2021 will be a much better year than 2020.
- Regional GDP growth in 2021 is forecasted to be greater than the growth in national GDP.
- Defense spending will provide a boost for the Hampton Roads economy.
- Single-family home prices in 2021 are likely to increase at a moderate pace. The distressed housing market segment appears to be clearing.

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